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WE ARE KREYON Systems

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who we are About Us..

Kreyon Systems Pvt. Ltd. is a global IT company with rich experience of working with clients in US, UK, UAE, Australia, Japan & Africa. Kreyon Systems offers an in-depth experience in business process automations for various sectors like Healthcare, Manufacturing, Retail, Education, Gas, Power, banking & finance etc. The company has earned reputed clientele with projects like JICA Finance software for MPPTCL with funding of more than US\$200mln & managed assets of more than US\$1bln.

Kreyon Systems has an impressive product portfolio and is focused on innovative products in the area of Enterprise software's with the best in class technology leveraging the high end expertise in Mobile, cloud & analytics computing. Kreyon Systems offers end to end software solutions & IT consultancy to various organisations for optimisation of business processes & growth

VISION

"Empowerment through creation of opportunities and build a platform for pushing the limits of excellence globally."

MISSION

"To deliver great value for our customers using technology, consulting and world class solutions to transform and optimize their business processes for accelerating growth."



Our core **VALUES** can be symbolized by the word **TRUST**

Transparency

Our operations, communications and transactions are completely transparent.

Reliable

Be a reliable partner for our clients.

Simple

We derive pleasure in making complicated things simple for our clients.

Transformation

Automate, optimize and improvise business processes to add business value.

User – Centric

Strive to provide the best user-centric design, services, and solutions.

Our goal is to deliver great business value for our clients using technology and consulting to transform and optimize their business processes. Being early adapters of new technologies, building expertise and providing unique and fresh solution is our goal.

END TO END EXECUTION PROCESS





With a stellar team rich in experience, expertise and execution, we help clients with planning, consultation & strategic insights for finding the best solutions for your business. Our consultants chart a course of transformation and work closely with the leaders to stay and adjust the course for meeting the stated objectives.

01 Planning & Consultation



The requirements phase involves discovering, analyzing, defining & documenting the requirements to drive stated business objectives. Our team is adept at unlocking growth opportunities. During the business requirements analysis, our team works closely with the clients to uncover the obstacles & create an action plan for success. The business requirement analysis helps in aligning business objectives with performance measurement tools to regulate growth.

02 Business Requirement Analysis



Once the requirements are established, the designs of the deliverables are conceptualised. The design engineering involves analysis of the users & their day to day operations. The user centric design helps in making the software usable, intuitive & simple. Our architects work to improve the efficiency of operations, user experience with design innovations. Our designs speak to the user.

03 Designs



Our agile development process benchmarks itself against the best. We provide compelling results within a specific timeframe. The development team ensures that complexity of business operations is translated into simple processes for achieving strategic goals. The Focus is to design and implement solutions, which solve specific & relevant problems for the users. The implementation increases clarity, focus, and relevant information for achieving the business goals.

Development

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Integration

& Testing



Our quality assurance teams ensure that the requirements of the stakeholders are translated into softwares. Testing team helps in reviewing critical operational requirements, evaluate sensitivity of user operations, & suggest improvisations to meet the needs of the clients. Performance, security & Usability tests are conducted to consumer safety & satisfaction. Our innovative solutions are benchmarked focusing on solving problems for users, increasing productivity, & improving business performance.



Our trainings are effective and simple to execute exercises for leaders to transform with emphasis on results. The work force is provided with tools to help them stay ahead of their competition & aid business efficiency. Our shared learnings through hands-on experience helps in building organisational vitality, winning teams and global leaders. Trainings are conducted after successful implementation and deployment of the solutions.

06 Training

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We provide 24X7 support to help our customers organize, scale & succeed in their business. Our team is dedicated to your services & works in tandem with your team for seamless operations.

Maintenance & Support



Our data services ensure that data of your company is safe, secure & backed-up. The business continuity, security & scalability of the applications are high on priority. Our software solutions integrate data & enterprise security solutions, such as encryption, access control, and auditing. A smart approach to data management is used to handle sensitive data & also bring out efficient performance of the applications.



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Analytics



The information overflow & complexity of data is increasing rapidly. It is difficult to know what needs to be measured. Our data analytics & business intelligence platforms spell out how and what needs to be measured. The business insights, trends & data is used to fine tune performance measures and for driving business value.



We analyze data patterns to effectively identify business-relevant, actionable insights for improved outcomes. With shared insights & access to the most critical piece of data, you can make better decisions. The data is mined to produce proactive inputs, which prompts actions to trigger changes for growth.

Actionable Insights

Results



In fast changing environment, our solutions ramp up the performance levels to achieve business goals. The most relevant actionable insights create synergy, remove bottlenecks & lead to superior results. The action plan for execution is driven to produce favorable outcomes. With digital transformation translate action into results.

SECTORS WE SERVE



DESIGN INNOVATION

The term 'Design Led Innovation' is emerging as a fundamental business process, which is rapidly being adopted by both large and medium sized firms. The value that design, in this context brings to an organization is a different way of thinking, of framing situations and possibilities, doing things and tackling problems: essentially a cultural transformation of the way it undertakes its business. Being Design Led is increasingly being seen by business as a driver of company growth, allowing firms to provide a strong point of difference to its stakeholders. However to achieve this requires strong leadership to enable the organization to develop a clear vision for top line growth, which is based on deep customer insights and expanded through customer and stakeholder engagements, with the outcomes being mapped to all aspects of the business. To achieve this goal, several tools and process are available, which need to be linked to new organizational capabilities within a business transformation context.



kreyon **VIDEO ANIMATIONS** Step 4 Step 3 Professional Voice over Storyboard & Character Animation Step 5 Step $\mathbf{3}$ Step 6 Project Research Step 7 Process))) 4 2 1 3 5 6 Simplify your Rank higher Make more message on Google Profit

Animated video lets you tell your story out loud! You're not passively capturing events with a camera. You're making emphatic points, clearly and without constraints. Kreyon Video animations helps you create professional explainer videos, video presentations, animated (whiteboard) videos to promote your product or service and increase your Business.

E-COMMERCE DEVELOPMENT

Innovative eCommerce solutions with specializing in custom ecommerce website design, development, integration, migration and optimization of eCommerce stores. Kreyon delivers efficient custom eCommerce store development services along with a huge list of offerings including extensions development, theme customization and maintenance services.



WHAT WE DO



DESIGN THINKING

Design Thinking is an iterative process in which we seek to understand the user, challenge assumptions, and redefine problems in an attempt to identify alternative strategies and solutions that might not be instantly apparent with our initial level of understanding. At the same time, Design Thinking provides a solution-based approach to solving problems. It is a way of thinking and working as well as a collection of handson methods.



DIGITISATION

Go Digital with Kreyon

You cannot escape the future. The lightening developments in technology are driving the future. Digitizing information makes it easier to preserve, access, and share. The digital tools offer excellent support not only to make things more efficient, but to offer value from data that can transform businesses. Businesses today use digitisation to build models that are predicting, optimising business outcomes and helping them manage things better.



Digitisation Process

BENEFITS OF DIGITISATION



Elements of **DIGITAL** Transformation





LENDER MANAGEMENT



INDUSTRY FOCUSED SOLUTIONS



EMPOWER YOUR BUSINESS WITH



BIG DATA

Every year, companies and individuals generate billions of gigabytes of data. Data, which properly analyzed and used in time, can emerge as an unbeatable competitive advantage. Enterprises need to recognize the prospect big data represents and should adapt their IT strategy to capture such opportunities'. Big data can help retailers predict buying decisions of shoppers; it can help banks weed out fraudulent transactions; while governments can use big data to provide services directly to their citizens.

CLOUD COMPUTING

Cloud is now the preferred delivery model of enterprise clients is not a secret anymore. The ubiquitous & all pervasive cloud has penetrated day to day operations for business operations. The question among enterprise clients isn't, "Should we go for Cloud?" but "When & how we can leverage cloud for our business? "Times have changed & businesses are now looking for agility, efficiency & quick turnaround. Cloud is a natural choice for accomplishing these.



With the maturing technology, the enterprise organizations are also looking for different modes of cloud deployments like:

- 1. Public Cloud.
- 2. Private Cloud.
- 3. Hybrid Cloud.
- 4. Community Cloud.

Leverage Kreyon's enterprise Cloud solutions to derive maximum advantage of the technological advancements for your business.

ABOUT CLOUD DELIVERY MODELS



Cloud infrastructure is provisioned for use by a single organization that comprises multiple tenants. Private clouds may be operated on- or off-premises and are behind the company firewall.



A cloud service provider offers services to multiple businesses, academic institutions, government agencies, and other organizations with access via the Internet. H ybrid

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Hybrid clouds combine two cloud delivery models (for example, private and public) that remain unique as entities but are bound together by technology that enables data and application portability. Cloudbursting is an example of one way enterprises use hybrid clouds to balance loads during peak demand periods.

Community



Cloud infrastructure is provisioned for the exclusive use of a specific community of user organizations with shared computing requirements such as security, policy, and compliance.





Benefits of Moving to Cloud

- IT enabled achievement of strategic objectives
- Streamlined business operations & Speedier time to market
- Increased productivity & Flexibility
- Accessibility & collaboration

SID.

- Single repository for data
- Automatic Updates for latest changes
- Secure environment & strong disaster recovery



SOCIAL MEDIA

We offer strategies focused on increasing the Reach & Visibility of your Business.



A social media strategy has become a must for all enterprises, be it banks, retailers or the government. With over one billion individuals logged on to various social networks, people are now using social media for advice on what products to buy, where to shop and even regarding what firms they want to work with. While most enterprises use social media for their customer service function only, many firms have now started using social media in tandem with their sales and marketing functions. This in turn enables firms to use data generated by the customers effectively to service their larger pools of customers.

MOBILITY SOLUTIONS



Mobile devices have changed the way people access digital content. Smart phones and tablets have brought rich, digital content to the fingertips of consumers. Mobile banking has emerged as one of the most innovative products in the financial services industry. Shoppers are increasingly using their mobile devices for everything from browsing to comparing to buying products. Governments are also reaching out to their citizens, using mobile devices as an efficient channel. Enterprises must also jump on to the mobility bandwagon, and ensure that their applications are mobile ready.

ADVANCED ANALYTICS



Every year, companies and individuals generate billions of gigabytes of data. Data, which properly analyzed and used in time, can emerge as an unbeatable competitive advantage. Enterprises need to recognize the prospect big data represents and should adapt their IT strategy to capture such opportunities'. Big data can help retailers predict buying decisions of shoppers; it can help banks weed out fraudulent transactions; while governments can use big data to provide services directly to their citizens.



OUR PRODUCTS



And More...

PROJECT MANAGEMENT & OFFICE AUTOMATION



More specifically, what is a project? It's a temporary group activity designed to produce a unique product, service or result. A project is temporary in that it has a defined beginning and end in time and therefore defined scope and resources and a project is unique in that it is not a routine operation, but a specific set of operations designed to accomplish a singular goal. So a project team often includes people who don't usually work together – sometimes from different organizations and across multiple geographies.

An integrated platform for business

The development of software for an improved business process, the construction of a building or bridge, the relief effort after a natural disaster, the expansion of sales into a new geographic market — all are projects and all must be expertly managed to deliver the on-time, on-budget results, learning and integration that organizations need.

Project management is the application of knowledge, skills and techniques to execute projects effectively and efficiently. It's a strategic competency for organisations, enabling them to tie project results to business goals — and thus, better compete in their markets.





Benefits of PMS & OFFICE AUTOMATION



ASSET MANAGEMENT SYSTEM



Asset Management system is a viable solution for all asset management needs of an organization. It is aimed to not only provide automation support to the business processes for registration, categorization, tagging, and maintenance of assets but also provide optimizations for achieving required business objectives



BENEFITS OF AMS

- Improved capital investment planning with real-time data.
- Transparency for all procurements with vendor Ratings, Reviews & responsiveness factors.
- Automation & business intelligence to drive events like insurance renewals for assets, predictive maintenance alerts and disposal of assets.
- Advanced Analytics to track utilisation of assets, allocation of assets, missing assets, and various other parameters for improving the bottom line.
- Internet of assets connects all assets of an organization & derives meaningful representation of data. Location based Analytics, automated data collection, and actionable insights to users.
- Better scrap management, insurance updates and financial policy for assets.
- The platform offers RFID based solution to track assets realtime.
 It improves performance, utilization and life of assets.
- Hassle free operations & better administration
- A global cloud platform for tracking lifecycle management for assets right from procurement to retirement of assets.

CUSTOMER RELATIONSHIP MANAGEMENT



Transformation tool for Business Growth.

Customer relationship management entails all aspects of interaction that a company has with its customers, whether it is sales or service-related. While the phrase customer relationship management is most commonly used to describe a businesscustomer relationship, CRM systems are also used to manage business contacts, clients, contract wins and sales leads.



CRM FEATURES



BENEFITS OF CRM

- Organise contacts, leads & opportunities without manual data entry efforts.
- Improved administration, employee productivity and Reporting.
- Assign tasks to your team & manage things effortlessly.
- Track projects, expenses and budgets.
- Improve your customer communications, service and support.
- Notifications and alerts with Business intelligence for important events.
- Excellent co-ordination with team.
- Make the most of your marketing with the right prospects, right time and right locations.

- End to end automation of your sales cycle.
- Sell more efficiently with less efforts.

HELP DESK & CHAT TOOL



Chat with your website visitors, increase sales

Set up live chat on your website in just 5 minutes. Talk to your website visitors from your PC, tablet or mobile phone. Increase sales and improve customer service. Start right now.

may / help you

can help you with that

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FILE SHARING

Access customer chat file attachments during the chat session.

LIVE CHAT ANYWHERE

Optimize the live chat experience across devices with simple configuration options for desktops, mobile phones, and tablets.

CHAT AGENT

Virtual Assistant provides instant help to your website visitors. Teach your Virtual Agent to answer questions about your products and be available to your customers 24/7.

VOICE & VIDEO CHAT

You can make voice and video calls. It's very easy to use. No need for any installations.

VIDEO CONFERENCING

kreyon chat tool provides video conferencing for teams to improve communication.
LENDER MANAGEMENT SYSTEM



The purpose of Lender Management software is to provide a comprehensive web based platform to manage different lenders with their loan criteria and suggest the top 5 lenders based on borrower loan criteria & loan parameter values. The software also facilitates underwriting proposals, dynamic uploading of documents, provides an interface for tracking loan status, create user accounts, and offer a collaboration framework for Lender Matching.



WORKFLOW



FEATURES

The application supports multiusers with different privilege levels.

The application is developed to scale with the growing user base.

The application is completely customizable as per user preferences.

This is an end to end online lending platform.

There is high security of data with 256 bit SSL encryption.

The application is simple, intuitive & proactive.

The data migration support is available for the end users.

JAPAN INTERNATIONAL AGENCY CO-OPERATION AGENCY SOFTWARE



This is an enterprise solution for tracking work for extension of transmission lines and substations at Madhya Pradesh Power Transmission Company Ltd. for various funds received from JICA.

This project is run in consultation with the state Government. This enterprise solution includes process automations, software development, consulting and maintenance and in-support operations for all IT services.

WORKFLOW

kreyon



FEATURES

Record various orders under JICA

Assign work to these orders.

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Adding information for new EHV Transmission Lines and Substations.

Keeping track of EHV transmission line setup information.

Manage finance and account activities related to these loans.

Generate bill for the payments and record bill information.

Keeping track of variations in the price for the goods.

ENTERPRISE RESOURCE PLANNING (ERP)



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An Enterprise resource planning system is a fully integrated business management system covering functional areas of an enterprise like Logistics, Production, Finance, Accounting and Human Resources. It organizes and integrates operation processes and information flows to make optimum use of resources such as men, material, money and machine.

Our ERP Implementation will :

Eliminate Complexity, Embrace Simplicity

Stay Within Budget

Be Tailor Made for your Requirements Be flexible as per Dynamic Changing needs of your

Carry out Implementation on Time with high Quality

BENEFITS



ERP SUITE



MINIMUM VIABLE PRODUCT



A minimum viable product (MVP) is a development technique in which a new product or website is developed with sufficient features to satisfy early adopters. The final, complete set of features is only designed and developed after considering feedback from the product's initial users.

HOW MVP WORKS



2. Determine the core features

Focus and prioritise the core

product will offer for its

customers.

solution and features that the

1. Find the Problem

To start with, you must identify the problem that you want to solve for your customers.



3. Design User Interface

A simple user interface and intuitive design encourages early adoption of the product.



5. Review & Feedback

The beta product is deployed for the early adopters. The feedback is crucial in shaping the final product.



4. Implementation Phase

The implementation phase ensures that the product can be used by the early adopters.



6. Product Iterations

The product iterations involve the changes and suggestions made by the users to converge to a better product.

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7. Product Launch

Finally the MVP is ready for launch. A product that can win the trust of its users, looks impressive and can be scaled on demand.

CONTENT MANAGEMENT SYSTEM



Content Management System, also called a Web management system is software or bundle of applications and tools that quite literally allows you to control and manage the content within your web site. Using this uncomplicated system you can very easily add, delete images and edit text in your web site.

Kreyon CMS is the intuitive content management system and flexible framework loved by editors and developers





FACILITY MANAGEMENT SYSTEM



Facilities Management is "the integration of processes within an organisation to maintain and develop the agreed services which support and improve the effectiveness of its primary activities." The scope of facilities management entails alignment of space, infrastructure, people and business processes of an organisation.

FEATURES



The main aim of this system is to provide a user friendly, intuitive and secured asset & facility management system

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Customer Relationship Management

We offer CRM and Project Management System in one so you can make sure You're on top of your customer relationship at every stage.

Audit & Compliance

A good system has preconfigured checklists to ensure that compliance requirements are met for international as well as local needs.

Vendor & Contracts

Facility management takes care of the vendor management, catering contracts and services related to facilities. Facility Management System

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Space Programming

Universal Space Standards are used to develop the overall net assignable space that might be required.

Time & Attendence System

The tracking of employees, their attendance through biometric, or RFID cards etc can be done from a facilities solution.

Operations &

Maintenance

Maintenance, testing and

inspection schedules are

facility is operating safely

the life of equipment.

required to ensure that the

and efficiently, to maximize

Benefits of FMS



FINTECH SOLUTION



We help you unlock your financial success. We do this by increasing your financial intelligent quotient (IQ) and helping you plan for now and the future assisting you to create a roadmap and continuously assist in the implementation and management of its success.



Increase your financial intelligent quotient (IQ) with **Fintech Solution**.





BENEFITS

and management in different arrears of your portfolio.



- Personal Developmen
- Entrepreneurship
- Wealth Creation

Seminars



- One on one consultations
- Email
- Phone
- Live Chat

Access to a Financial Planner

GOVERNMENT PROJECTS



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Kreyon Systems Provides a Compelling Vision, Execution Roadmap and Result Oriented Approach for Government IT Projects. Citizens across the world expect their governments to connect more closely with them and provide easy access to information and public services. This has led to the increasing adoption of e-Governance initiatives aimed at closer contact with citizens, simplifying the management of resources, boosting the quality of services, lowering costs, improving productivity and increasing transparency.

HOW WE HELP

kreyon's Government practice helps public managers and administrators by creating business cases for the adoption of technology that benefits citizens through:

Assessment and guidance for e-Governance projects with clear value propositions and ROI

Creation of standardized information and data strategies and uniform structures for simplified management

Project management that also addresses administrative, legal, compliance, environmental, privacy and security issues



SUPPLY CHAIN MANAGEMENT



Supply chain management is one of the key processes to achieve an organisation's business objectives. For some industries, it is the most important facet around which the key operations revolve. The complexity of dealing with key personnel, supply & demand of assets increases with the growth of a company. The introduction of IT can help an organisation to benchmark its SCM with best practices tailored to their needs

Supply Chain Management Features

Send Online Request for Quotes.

Online Vendor Quotes Submission.

Online Vendor Quotes comparison for products, services and prices.

Invoices & Purchase Orders.

Reduce time lag between demand & Supply of items.

Improved Collaboration with Vendors.

Predictive analysis & proactive alerts for items.

Vendor rating & performance management.

Track everything from one place & status of procurement at each step.

Reduce Costs, improve operational efficiency with optimised inventory & advanced SCM Solution;

Providing Our Clients Best & Creative Solutions



CLIENT TESTIMONIALS

The quality and proactive research of their team was highly appreciated by us. They have come up with a very sophisticated product, which exceeds our expectations. Kreyon certainly has a stellar team of experts whose professionalism, effectiveness & execution helped us immensely. Looking forward to more from them in the future.

Zia Shaikh (Director)

Progressive Equity Partners LLC, New Jersey, United States

Kreyon's digital marketing strategy & implementation has delivered tangible progress for us. It has resulted in increasing traffic by more than 500%, improved our brand presence on Facebook, LinkedIn, & Twitter. The thematic engagement & leads have definitely been a positive impact for our business & made people aware of our brand.

Ankit Agarwal (Director) Fx Group of Companies, Faridabad, India

They have delivered what they promised within time, budget & quality.

Thaddeus Lawrence (Vice President) Asia professional Speakers, Singapore

The Kreyon Solutions have helped us improved the time to market and predictability & reduced the cost of implementation. They have been efficient in delivering solutions with specialised focus on usability of the software, which has helped our team learn & deliver results quickly. It is a welcome relief having tried almost every other solution before them. Their expertise, solutions and approach have definitely had a positive impact on our business outcomes.

Tom Poland (Director) 80-20 Center, Queensland, Australia



The staff at Kreyon Systems was absolutely dedicated to our project. They were timely and professional. Since the inception of the project, they were proactive, came up with ideas, concetualised the product & helped turn our vision into a tangible product for us. It makes our day to day tasks, team collaboration & execution of work easy. I really appreciate the creative talent & execution capabilities offered by Kreyon Systems.

Suzanne Bowen (Co-Founder) VP Elegant Group, Pensacola, Florida, US In the past, we tried softwares from leading MNCs, but they didnt worked for us. Kreyon Systems helped us conceptualise & implement the JICA Software ahead of the schedule. The complexity of the electrical construction projects for building substations & setting up transmission lines is very hard to monitor. The payment conditions laid by Japan International Cooperation Agency have to be correlated with the progress of projects in remote places. The experts from Kreyon have deciphered the complexity of operations, payment rules, trained engineers across the state & delivered the project with effortless ease. My congratulations to them on this excellent achievement.

U Rautji(CMD)

Madhya Pradesh Power Transmisstion Company Limited, India



Our educational group has more than 7000 students, 550 faculty members, 120 administrative staff & 11 different institutions. The Kreyon Systems ERP has connected everything. Their ERP implementation is highly specialized with emphasis on user centered innovation. My job of managing this group has never been easier. The complexity of

R Karsoliya(Chairman) Shriram Group of Institutes, India

OUR CLIENTS & PARTNERS



kreyon

Summary

Analyse, Digitise & implement end to end IT Solutions with us.

WE OFFER

VISUAL RESPONSE

FUNCTION

Enterprise Resource Planning

Asset Management System

End to End IT Solutions On Demand

Enterprise Mobility Solutions

CRM

Helpdesk and Chat tool **Portfolio Management Services**

Social Media Strategy & Digital Marketing Solutions

Lender Management System **Payroll & HRMS**

Enterprise Software Finance Management

Business Analytics and Intelligence Tools

Supply Chain Management Big Data & E Procurement Analytics Search Engine Optimization Mobility & Social Media Gas Industry Lifecycle Pervasive Computing Management BI & Advanced Reporting Cloud Compuing 63

BENEFITS

- Align IT with strategic business initiatives
- Speedier time to market
- Increasing regulatory and security requirements
- Providing superior levels of customer service
- Increased productivity
- Improvements in cost, business growth & Results.
- Tailor Made Solutions that fit **Your Requirements Precisely**

Thank you. Ready to give it a try

CONTACT US

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kreyon

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